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2019 REPORT TO INVESTORS MOVE MOUNTAINS



What a year it has been for Arapahoe Community College! We continue to work towards our vision to be the leader in community college education in the state of Colorado. Together, ACC and the ACC Foundation are building relationships that benefit our students, our workforce and our community. We are focused and determined to see our students succeed and to meet the needs of our local communities and workforce. We are collaborating at unprecedented levels and our partnerships are innovative and inspiring. We are proud to be a leader in this arena and will continue to strive to meet the needs of our community. We could not do this alone and thank you for your involvement and interest in ACC. We are honored to share our annual report for our 2018-2019 fiscal year.

- ▶ The year started with the ACC Foundation hiring two new staff members! Christian Losche as the Assistant Director for Donor Relations/Stewardship and Marie Perrin-McGraw as the Donations Coordinator. Both have been amazing additions to the team and will allow the Foundation to continue to grow and succeed.
- ▶ The ACC Foundation continued our relationship with the **Colorado Opportunity Scholarship Initiative (COSI)**. We were awarded another **Matching Student Scholarship Grant** totaling \$734,388 for **Arapahoe County** (to be split with the Community College of Aurora Foundation) and \$126,582 for **Douglas County**. These matching grant dollars allow donors to double their scholarship impact for ACC students!
- ▶ In August 2018, ACC and **Centura Health**, the region's health care leader, launched Colorado's **first registered Medical Assistant Apprenticeship Program** designed to meet local workforce needs.

"There are so many professors, administrators and support staff **who've made a positive impact on my life.** I've been encouraged and supported every step of the way."

Patsy Stockton, 2019 Graduate - Associate of General Studies

- ▶ In October 2018, the Economic Development Council of Colorado (EDCC) named the Arapahoe Community College Sturm Collaboration Campus at Castle Rock as its **2018 Economic Development Partnership of the Year**.
- ▶ In March 2019, The Arapahoe Community College Foundation was awarded a \$25,000 **Boundless Opportunity Scholarship grant from the Daniels Fund**. The grant is designated to be used for **scholarships for veterans** entering – or returning – to college during the academic years of 2019-20 and 2020-21.
- ▶ In March 2019, ACC received a historic gift of up to **\$10 million from the Sturm Family Foundation**, the **largest in the history of the 13-institution Colorado Community College System**. With an over \$5 million match opportunity, bringing the full potential of the gift in excess of \$15 million, the funding will be used in its entirety for ACC's new Sturm Collaboration Campus at Castle Rock. The Campus will bring together education, industry and the community to create a unique resource for delivering seamless education and work-based learning to Castle Rock and greater Douglas County.
- ▶ In May 2019, the ACC Foundation expanded our relationship with the **Colorado Opportunity Scholarship Initiative** by receiving **\$110,000 from the COSI Workforce Program**. This matching grant opportunity will provide scholarship funding for students participating in one of three ACC **apprenticeship programs**; Medical Assistant, Property Management or Water Treatment.
- ▶ The Foundation hosted three successful fundraising events this year; the **Affordable Arts Festival, Grapes and Hops to Grads Wine Tasting and Silent Auction and Another Night in Black and White** raising more than \$80,000 to support our mission.

We had the honor to accept donations from dozens of individuals, businesses and foundations this year, many who have been investing in ACC for years and many new friends as well. We thank you all from the bottom of our hearts and will continue to work to be excellent stewards of your investment. We hope you will take a moment to read through some of the notes from our scholars in this report. They are the most grateful of all! Your support is making a true difference in their lives.

Thank you for being someone who believes in the power of education!



Diana Doyle, Ph.D.
– ACC President



Rhonda Lord
– ACC Foundation Chair



Courtney Loehfelm
– Executive Director

Chair:

Rhonda Lord *Owner, Express Employment Professionals*

Immediate Past Chair:

Marty Post *Small Business Ownership Consultant*

Treasurer:

John Trujillo *Principal/Portfolio Manager, West End Wealth Management*

Directors:

- Randy Anderson *Financial Consultant, RJ Anderson Financial, LLC*
- Libby Bortz *Licensed Clinical Social Worker, Private Practice*
- JB Fairbanks *Attorney, Treece Alfrey Musat P.C.*
- Kenneth Garry *Owner, Kenneth D. Garry Insurance Agency*
- Andy Hancock *Regional President, FirstBank South Metro Denver and Colorado Springs*
- Janet Hooks *The Hooks Group*
- Kevin Kostoff *Kostoff & Co. NOVA Home Loans*
- Perry Leyden *Regional Director, Vasa Fitness*
- John Libby *Regional Sales Manager, Money Mailer*
- Charlie Vail *DVM, Littleton Equine Medical Center*
- Ned White *CEO/Architect, Intergroup Architects Inc.*

Ex-officio Members:

- Diana Doyle *President*
- Belinda Aaron *Vice President of Finance and Administrative Services*
- Lisa Matye-Edwards *Vice President of Student Affairs*
- Rebecca Woulfe *Vice President of Instruction and Provost*
- Eric Dunker *Associate Vice President and Dean of Business, Technology and Workforce Partnerships*
- Denise Lefort *Business Faculty Representative*
- Carrie Zwanzig *Grants Development Director*

Staff Members:

- Courtney Loehfelm *Executive Director*
- Christian Losche *Assistant Director for Donor Relations and Stewardship*
- Marie Perrin-McGraw *Donations Coordinator*
- Colin Wong *Work-Study Student*

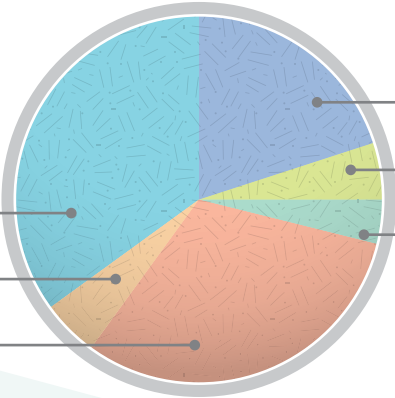
Revenue and In-Kind Support

\$1,589,034

Contributions **35%**

Interest & Investment Revenue **5%**

Grant Income **31%**



20% Contributed Services

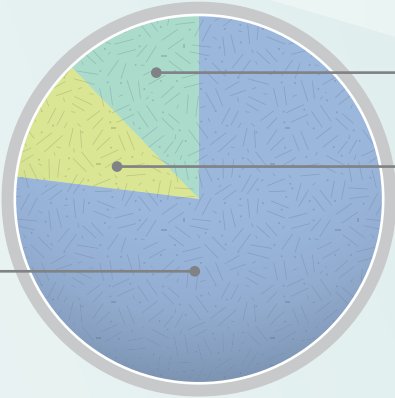
5% Contributed Items

4% Fundraising Event Revenue

Programs, Scholarships and Expense

\$1,314,224

Education Programs **77%**

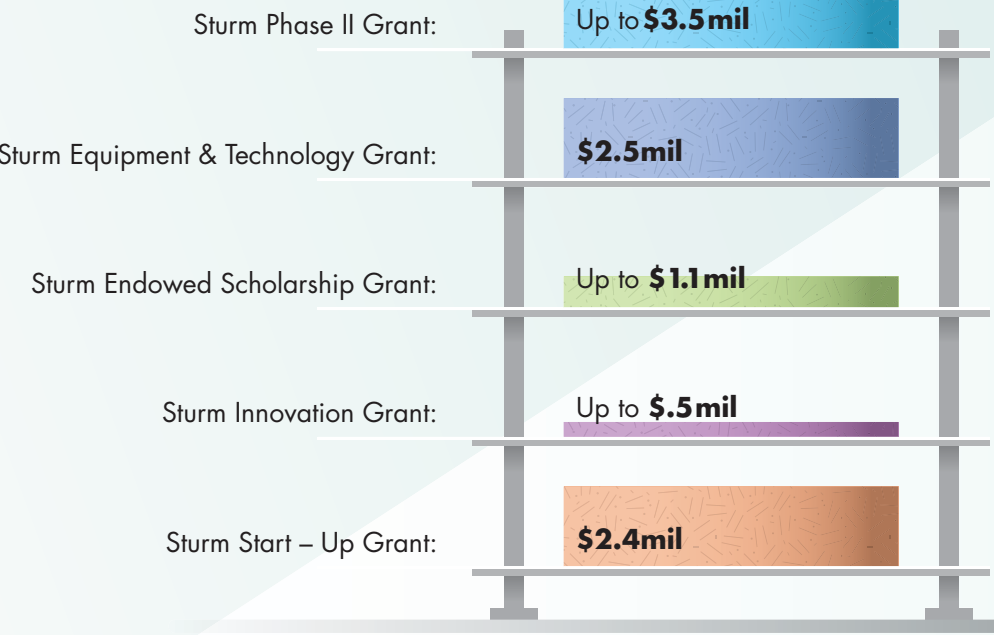


12% Fundraising & Community Outreach

11% General Administration

ACC Sturm Collaboration Campus

\$10,000,000



Arapahoe Community College receives historic gift of up to \$10 million from Sturm Family Foundation

State-of-the-Art Sturm Collaboration Campus will establish industry-aligned higher education model

Castle Rock, Colorado (March 15, 2019) – Arapahoe Community College (ACC) has received a gift of up to \$10 million from the Sturm Family Foundation, the largest in the history of the 13-institution Colorado Community College System.

A HISTORIC OPPORTUNITY

With an over \$5 million match opportunity, bringing the full potential of the gift in excess of \$15 million, the funding will be used in its entirety for ACC's new Sturm Collaboration Campus at Castle Rock. The Campus will bring together education, industry and the community to create a unique resource for delivering seamless education and work-based learning to Castle Rock and greater Douglas County.

The alliance among ACC, Colorado State University (CSU), the Douglas County School District (DCSD) and the Town of Castle Rock to create the Sturm Collaboration Campus will provide diverse and unique programming that creates a critical link between K-12 education, college and the workforce.

"Our participation with Arapahoe Community College was created intentionally to support a new model of industry-aligned higher education that provides students clear on and off ramps while embarking on a path of lifelong learning and workforce success," shares Donald Sturm, chairman and founder of the Sturm Family Foundation, owner of ANB Bank and developer of The Meadows in Castle Rock, where the campus is located. "Through the matching gift opportunity, we wanted to provide a vehicle to enhance the coalition of partners who will leverage our investment to its full potential for the Sturm Collaboration Campus."

AN INNOVATIVE NEW MODEL

The campus creates a one of a kind model that will align applied learning and workforce training with educational offerings in areas such as Cyber Security, Secure Software Development, Business, Accounting, Entrepreneurship and Health Care. The unique model will pair educational and industry partners to provide students the opportunity to learn in a tech-forward environment with a flexible pathway-based schedule designed to make it easier to work while they attend college.

"We are sincerely grateful for the investment and confidence the Sturm Family Foundation is placing in ACC and the innovative model of the Sturm Collaboration Campus," said ACC President Dr. Diana Doyle. "This partnership will help us achieve our bold campus vision to serve students, industry, and community members in a more seamless manner. We hope future donors will follow the Sturm Family Foundation's lead and invest in the matching opportunities to maximize the full potential of this generous gift."

The campus is already receiving recognition for its innovative approach, and in October 2018 was named the 2018 Economic Development Partnership of the Year by the Economic Development Council of Colorado.

A COMMITMENT TO COLLABORATION

Approximately half of the Sturm's gift of up to \$10 million will be immediately invested in several areas, including program and staffing start-up and state-of-the-art equipment and technology. Matching dollars raised by the ACC Foundation will augment a unique program innovation fund, an endowed scholarship fund, and an investment in the future Phase II of the campus.

"A gift of this magnitude creates real-life opportunities for Colorado students to transition from the classroom into careers," shares Colorado Community College System Chancellor Joe Garcia. "The Sturm Collaboration Campus will allow us to remove barriers to students and offer high-quality programs to meet workforce needs."

CSU will offer bachelor's degree completion programs at Sturm Collaboration Campus and will work closely with ACC and DCSD to create a smooth pathway from high school concurrent enrollment to associate to bachelor's degrees that align to relevant career pathways. The Arapahoe Douglas Workforce Center and two industry partners will also have a presence on the campus. Classes are scheduled to begin in the fall of 2019.

"This is a generous and transformative gift that recognizes the benefits to all students that will come from this innovative partnership and from our mutual commitment to the power of education to improve people's lives, said," CSU System Chancellor Tony Frank.

ABOUT THE STURM FAMILY FOUNDATION

The Sturm Family Foundation was founded in 2000 by ANB Bank owners Donald and Susan Sturm. Their children, Stephen Sturm and Emily Sturm, are currently co-managing directors of the foundation and oversee the family's philanthropic portfolio, which includes the Sturm College of Law at the University of Denver, Judaism Your Way, History Colorado and the Denver Art Museum, among others.

CONTACT INFORMATION

For additional information about the ACC Sturm Collaboration Campus at Castle Rock, please contact ACC Dean of Business, Technology and Workforce Partnerships Eric Dunker, Ph.D., at eric.dunker@arapahoe.edu /303-797-5859 or Courtney Loehfelm at courtney.loehfelm@arapahoe.edu /303-797-5914

ACC Foundation Board of Directors Scholarship



I am taking this opportunity to extend my deepest thanks and appreciation in your funding of the ACC Board of Directors Scholarship. I am truly honored to be a recipient of such a gift.

I am currently in my final semester at ACC in the Interior Design program. It is hard to believe that I have come so far, and I would not have been able to do it without your generosity.

As I move forward into my career, I will always be eternally grateful knowing that there are amazing donors out there who can help to provide a quality education for students just like me, who have a yearning and a passion to do great things for the world.

Thank you for giving me the opportunity. I express my greatest thanks.

Sincerely,
Alicia Chavez

Kevin Patterson Memorial Scholarship



I would like to take this opportunity to thank you for your generosity in funding the Kevin Patterson Memorial Scholarship. I am so much honored to be the recipient of this award.

I am currently in my second semester of nursing school, and my current GPA is 3.73. I am just finishing my Medical-Surgical Nursing Concepts class and clinical rotation this week – what an amazing learning experience it has been! Next week I begin my Pediatric and Obstetrics classes. I am on track to graduate in December 2019 and then I will be able to start working as a Registered Nurse.

My school helps to arrange opportunities for nursing students, like myself, to volunteer our time and skills. I have been participating in the flu shot clinics giving immunizations. I also recently became a member of the Phi Theta Kappa Honor Society and look forward to finding more volunteer opportunities through them.

Receiving this scholarship has motivated me to maintain my GPA and to really focus on my education. I am looking forward to the day that I can give back to the community as a Registered Nurse. I don't think words can convey just how thankful I am for you and your confidence in me and your willingness to help me achieve my goal.

Sincerely,
Cynthia Bishoff

Help For Your Future Scholarship



Thank you so very much for your very generous scholarship! It is helping me out so much as this is an extremely financially rough time for me, as I am raising 2 young boys on my own and going back to school for the first time in 10 years. I am pursuing a nursing degree to better myself, my family and the community in which we live. It really means the world to me to have your contribution towards my education as it directly impacts my life as well as my children's lives forever.

With my deepest gratitude,
Mary Schulte

Immigrant Pathways Scholarship



Thank you very much for your generosity. I still have a long way ahead of me, and this scholarship will help me pay for the future tuition. My final goal is PhD in physics, and I'm not going to stop until I achieve success.

Briefly about myself:

I'm 23 years old. My major is physics, current GPA is 4.0. I'll graduate from ACC after Spring 19 or Summer 19 semester and transfer my degree to a 4-year school. I chose physics because it will let me be a part of the upcoming progress in space exploration.

Best regards,
Georgy (George) Trubnikov

Ellie & Manny Greenberg Scholarship



I am elated to have to opportunity to thank you for your generous donation to hardworking students such as myself. This money will go to ensure I can comfortably navigate my way through the school year. I'm sure other students you are assisting have the same level of gratitude that I am trying to convey.

I am a history major and my ultimate goal is to be a history professor. Dr. King has truly been an enchanting influence on the direction of my life; I enjoyed writing the essay for this scholarship. Specifically, I am interested in 20th-century American Foreign Policy. I am fascinated by how such policy has had a rather large ripple effect in the world we know today.

I am currently a Regional President of our school's honor society, Phi Theta Kappa. I am also a representative on student government and President of our Astronomy Club. I am grateful for so much opportunity.

Sincerely,
Ryan Holmes

Service Above Self Scholarship



I am sincerely honored to be selected for the Service Above Self Centennial Rotary Scholarship. Thank you for your thoughtful investment in my pursuit of higher education. This scholarship will help with my educational costs as I take steps toward completing my degree plan toward an Associates in Nursing Degree.

As I complete my education at Arapahoe Community College, I am truly thankful for this truly generous financial gift. This scholarship will contribute greatly toward my tuition, and it will allow me to focus on my studies and projects. Thank you again for your generous support.

Sincerely,
Josephine Thibodeau

An Outstanding Year

A. View from the 7th Annual Affordable Arts Festival on Sunday August 26th, 2018 **B.** Art work for sale at the Affordable Arts Festival **C.** Alum, Mia Somora with Assistant Director, Christian Losche at her 2016 Graduation Ceremony. Mia gave back to ACC by creating 2 named scholarships this year. **D.** ACC Foundation Board Member Dr. Charles Vail and Executive Director Courtney Loehfelm **E.** Hard hat tour at the ACC Sturm Collaboration Campus with Sturm Family Foundation representatives, Emily Sturm and Morgan Rezac, ACC IT Director Jeff Nesheim and ACC President Diana Doyle **F.** View from Another Night in Black and White fundraising gala at The Barn at Raccoon Creek on April 26th, 2019. **G.** ACC Foundation Work-Study Student, Colin Wong **H.** Committee for Sturm Collaboration Campus \$10 million gift, from top left, ACC Associate Vice President and Dean of Business Technology and Workforce Partnerships, Eric Dunker; ACC Foundation



Executive Director, Courtney Loehfelm; ACC President, Diana Doyle; Executive Director for the Foundation for Colorado Community Colleges, Adam Cermak. **I.** View from the 9th Annual Grapes and Hops to Grads event at Mike Ward Automotive on November 7th, 2018 **J.** ACC President Dr. Diana Doyle welcoming the crowd at Grapes and Hops to Grads **K.** Receiving a check from the Clear the Air Foundation for automotive students. From the left, ACC Automotive Program Director, Jerry Viola; ACC Foundation Executive Director, Courtney Loehfelm and Clear the Air Foundation Director, Mark Zeigler **L.** ACC's 2019 Commencement Ceremony held at the University of Denver **M.** Affordable Arts Festival volunteers **N.** Art work for sale at the Affordable Arts Festival **O.** Sponsor and longtime partner of the ACC Foundation, co-owner of Lido Wine Merchants, Tom Witham **P.** View from Another Night in Black and White fundraising gala at The Barn at Raccoon Creek

